



# Randolph Associates, Inc.

## Associate Profiles

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### **CHESTER MARSH**

#### **Operations Specialist**

#### ***Background:***

- Chester is an accomplished Operations Management professional with over 35 years of experience in diverse operational and management environments.

#### ***Areas of Expertise:***

- Operation Reviews
- Project & Interim Management
- Productivity / Efficiency Improvement
- Plant Management
- Employee Training & Management
- Capital & Asset Management

#### ***Accomplishments:***

Chester has a demonstrated track record of outstanding operational management performance within the food industry in the areas of Continuous Improvement, Production, Quality, and Plant Management. In addition, he communicates well with personnel at all levels and achieves optimal working relationships with both staff and clients.

Chester's accomplishments include consolidating the production of two plants into one, resulting in savings of \$1.5 million annually. In addition, he increased outside sales from 17% to 50% and overall sales from \$50 million to 80 million.

Chester has held positions of Vice President and General Manager for Hunter Farms Dairy, High Point, NC; Vice President and General Manager for M G Newell Corp., Tampa, FL; and various positions at Publix Supermarkets, Lakeland, FL from 1980 to 1998.